



Procurement Press

Buy Smart, Buy Compliant

GSI-FS'25 Recap

You're Invited to
**THE 2025
 FOOD SHOW**

SEPT. 17TH
 3 PM • STATE OF THE UNION
 3:30-5:30 PM • FOOD SHOW
 CRYSTALVIEW EVENTS
 & CONFERENCE CENTER
 FAIR OAKS, VIRGINIA

*VP's, District Managers,
 General Managers, Assistant
 General Managers & Chefs*

JOIN US FOR COMPANY UPDATES, VENDOR VISITS, OUR FAMOUS RAFFLE, AND MORE. THE ANNUAL GUEST SERVICES FOOD SHOW IS AN IMPORTANT OPPORTUNITY FOR YOU TO MEET OUR VENDORS, SAMPLE NEW PRODUCT, LEARN THE LATEST COMPANY NEWS, AND NETWORK WITH YOUR PEERS.

If you have any questions for the Vendors or want to inquire about product featured at the Guest Services Food Show, click [here](#) for a listing of Vendors and their contact information.

Click on the logos below to see product featured at the Food Show by Vendor.

NASSAU CANDY
 Specialty Confections & Fine Foods

naturally
 essenced

LaCroix

sparkling
 water

APPLEWAYS + DARLINGTON + CRAVE-N-RAVE
DARLINGTON
 >snacks<

Aj
AJINOMOTO

TGF
Truly Good Foods
 Who could say no to Truly Good?

Phillips
SEAFOOD



Promotion



Fall 2025 Purchase Incentive

Promo Period: September 17, 2025 – October 31, 2025

Incentive: \$5/case (Combination of any Mrs. T's SKU's!)

Minimum to Qualify: 5 cases

Payout structure: Visa gift card, earned in 5 case increments



SKU	USF Code	Item Case Pack	Item	Pieces/Case
370	6042584	4/6lb. bag	Classic Cheddar Pierogies	288



Add some Pierogi's to your shopping cart for National Pierogi Day on October 8, 2025!

[Promotion](#)

[Perogy Recipes](#)

[Culinary Forum Sales Driver](#)

Featured Products

We have a NEW VA Program with House Autry and have added their products back on the MOG!



USF #	Product Description	Brand	Sales Pack	Case Cost	Lb Cost
7115868	Breader, Seafood Bag	House-autry Mills	25 Lb	\$ 25.87	\$1.03
3357332	Breader, Chicken Bag	House-autry Mills	25 Lb	\$ 26.40	\$1.06
5616172	Breader, Chicken Zesty Bag	House-autry Mills	6/5 Lb	\$ 34.75	\$1.16
2391001	Breader, Seafood No Msg Bag	House-autry Mills	25 Lb	\$ 26.31	\$1.05
2215655	Mix, Hush Puppy Sweet W/ Onion Complete Add Water	House-autry Mills	25 Lb	\$ 44.88	\$1.80
1051855	Mix, Pancake & Waffle Add Water Bag	House-autry Mills	6/5 Lb	\$ 35.59	\$1.19
7150345	Breader, Seafood Bag Special	House-autry Mills	25 Lb	\$ 43.08	\$1.72

Nationwide Stocking Matrix

Culinary Forum Sales Driver

NEW PepsiCo Items on the MOG!



Select Pretzel Product Info

USF #	Product Description	Brand	Sales Pack	Case Cost	Cost/Ea
1236278	Popcorn, Cooked Kettle Sweet Salty Bag Shelf Stable Roasted	Smartfood	24/1.75 Oz	\$36.95	\$ 1.54
1232913	Chip, Potato Kettle Bbq Plastic Bag Shelf Stable Smokehouse	Miss Vickies	24/1.875 Oz	\$31.67	\$ 1.32
1232902	Chip, Potato Kettle Pickle Dill Spicy Plastic Bag Shelf Stable Xvl	Miss Vickies	24/1.875 Oz	\$29.52	\$ 1.23
1193494	Pretzel, Twist Ranch Pouch Shelf Stable Cool	Rold Gold	8/4 Oz	\$22.13	\$ 2.77
1193495	Pretzel, Twist Dill Pickle Pouch Shelf Stable	Rold Gold	8/4 Oz	\$22.13	\$ 2.77
1193493	Pretzel, Twist Honey Mustard Hot Pouch Shelf Stable Flamin'	Rold Gold	8/4 Oz	\$22.13	\$ 2.77

Pepsi will be distributing Poppi very soon! Free Coolers for GSI Units!



Product Info

Pepsi Price List



Reminder: New Philly's Best Meat available on the MOG!

Transition your Philly Steak and Chicken Philly meats to Philly's Best Steak and reap the Savings! Checkout the Culinary Forum for some Sales Driver Promos!



Culinary Forum Sales Driver

USF #	Product Description	Brand	Sales Pack	Case Cost	Cost/Lb
9783705	Chicken, Philly Flat Seasoned Breast Meat Raw Frozen Halal 6 Oz Sliced	Philly's Best Steak	10 Lb	\$ 32.75	\$ 3.28
7857105	Beef, Philly Flat Sirloin 5 Oz Frozen Sliced Solution Added	Philly's Best Steak	10 Lb	\$ 40.94	\$ 4.09
9317134	Chicken, Philly Flat Breast Meat Solution Added Raw Frozen 5 Oz	Philly's Best Steak	10 Lb	\$ 27.20	\$ 2.72
3474684	Beef, Philly Flat Sirloin Utility Raw Frozen 4 Oz Sliced Solution Added	Philly's Best Steak	40/4 Oz	\$39.07	\$3.91
7454141	Beef, Philly Flat Seasoned Raw 6 Oz Frozen Vacuum-pack Sliced	Philly's Best Steak	27/6 Oz	\$39.07	\$3.86
8728123	Beef, Philly Flat Raw Frozen Sliced Solution Added Halal	Philly's Best Steak	32/5 Oz	\$44.45	\$4.45
9783507	Beef, Philly Flat Raw 6 Oz Frozen Sliced Solution Added Halal	Philly's Best Steak	10 Lb	\$44.45	\$4.45

Product Info

Halal Certified

Nationwide Stocking Matrix

Purchasing Docs Moved to Workday



Purchasing Documents have been moved from the Purchasing Intranet into Workday.

Workday; Company Documents and Forms; Purchasing

[Purchasing Navigation Outline](#)

Price Decrease & Increase Notifications



Michael Foods is implementing price decreases on Eggs and a price increase on Potatoes effective October 1, 2025.

[Egg Price Decrease Letter](#)

[Potato Price Increase Letter](#)



ALSCO is implementing a price increase of 5.00% due to increased costs of textiles from recent U.S. tariffs effective October 1, 2025.

[Price Increase Letter](#)



Royal Cup is implementing a price increase due to U.S. tariffs effective October 27, 2025. Letter says October 1, 2025, however Royal Cup has agreed to push the price increase for GSI out to the 27th.

[Price Increase Letter](#)

[Royal Cup Price List](#)

Reminder New Kitchen Equipment Rep



Holly Lawson is no longer with TriMark.

Matthew Shumate (Matt) is the new TriMark Kitchen Equipment Nationwide Rep.

Matthew Shumate (Matt)

P (774) 378-0983

matthew.shumate@trimarkusa.com

TriMark Contact by GSI Unit

Reminder: ACE Hardware Program



Reminder: Guest Services ACE Hardware Program is ACTIVE!

Program Highlights:

- Receive 10% off most regularly priced items everyday at participating stores Ace Hardware stores (Unit Managers emails are automatically tied to this discount when logging in).
- Discount available in store and on acehardware.com
- Free delivery from store, where available, for purchases over \$50. Click [here](#) for instructions on how to find out if the store nearest you, offers free delivery.

See Press [Issue # 240](#) for detailed information on the Program

US Foods Quick Links



How to pull an Inventory Report



Recovery Trucks

DIRECT

VS

Call for price

'DIRECT' versus 'Call for price'

To request to add a product to GSI's US Foods MOG, email:
Oscar Rodriguez (oscar.rodriguez@guestservices.com) and
Jennifer Willingham (jennifer.willingham@guestservices.com).

GSI - Contract

Looking for GSI Contract Items?



Profile and Preference Center

Want to adjust your notifications in
MOXE?



Customer Service Contact by Unit

Email your Inside Sales Customer Service
Contact and cc your US Foods Rep for
immediate attention.



Freezer Truck Rentals



Supply Chain Updates

Purchasing Quick Links

Approved
Vendors

How to Request a New
Supplier

How to Request a
Supplier Update

Questions for Purchasing, email:
Oscar Rodriguez (oscar.rodriguez@guestservices.com) and
Jennifer Willingham (jennifer.willingham@guestservices.com).

GSI Purchasing Department | 3055 Prosperity Ave. | Fairfax, VA 22031 US

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